

## Success Strategies

Some time back I asked several people about their "Success Strategies. At the time I was reading Jack Canfield's (Co-Creator of the Chicken Soup For The Soul Series) book *"The Success Principles – How To Get From Where You Are To Where You Want To Be"*. In the book he talked about 'Success Strategies'. The responses below are from a Common Pleas Court Judge, Retired International Banker, business owners, managers, supervisors, directors and dance leaders in addition to other square dance callers (some of these people wore multiple hats). A Big Thank You to all who took time to respond.

Below I have summarized the responses, in no particular order, some may overlap.

- 1) Faith in Our Lord Jesus Christ
- 2) Enthusiasm
- 3) Supportive significant other
- 4) Dale Carnegie Courses / Continuing Education
- 5) Sincerity in all I do
- 6) Networking
- 7) Respect for others / Ethics / Morals
- 8) Honesty
- 9) Doing or saying what I would like to hear in the roll were reversed
- 10) Be goal oriented / Set Goals
- 11) Make your goals personal
- 12) Preparation
- 13) Give Maximum effort
- 14) Be organized / Daily Plan
- 15) Joining the Jaycees
- 16) Joining the Military service
- 17) Strong people skills
- 18) Don't be a fake
- 19) Have a passion for what you are doing
- 20) Strong work ethic
- 21) Tact and diplomacy
- 22) Learning why things are done is as important as learning how they are done
- 23) Luck, being at the right place at the right time
- 24) Putting aside disrespectful comments
- 25) Say "Thank You"
- 26) Offer before being asked
- 27) Do what is right
- 28) Stay away from business partnerships
- 29) Review privately your performance / activities – learn from your mistakes – move on
- 30) Accentuate the positive

- 31) Do something to make the community stronger, better, to improve the quality of life for others
- 32) Take what you do seriously, but not yourself seriously
- 33) Do not be upset by temporary set backs. Your battles make you stronger.  
Use failure as a stepping stone
- 34) Keep humor in your life / Have FUN at what you are doing
- 35) Associate / surround yourself with successful people
- 36) Be competitive
- 37) Do not be afraid to apologize
- 38) When life gives you lemons – make lemonade

*‘To accomplish great things, we must not only act, but also dream; not only plan, but also believe.’* Anatole France

Tom Rudebock, March 2009